



STATE OF UTAH COOPERATIVE CONTRACT AMENDMENT

AMENDMENT #: 4

CONTRACT #: MA2018 (NASPO Master Agreement for Small Package Delivery Services)

Starting Date: 11/28/2016

Expiration Date: 11/27/2021

TO BE ATTACHED AND MADE PART OF the specified contract by and between the State of Utah Division of Purchasing and Golden State Overnight Delivery Services Inc. (Referred to as CONTRACTOR).

BOTH PARTIES AGREE TO AMEND THE CONTRACT AS FOLLOWS:

To a 4% Rate Increase.

Effective Date of Amendment: 9/1/2018

All other terms and conditions of the contract, including those previously modified, shall remain in full force and effect.

IN WITNESS WHEREOF, the parties sign and cause this contract to be executed.

CONTRACTOR

STATE OF UTAH

Ernesto Diamondon 7/28/2018
Contractor's Signature Date

[Signature] 7/27/18
Director, State of Utah Division of Purchasing Date

ERNESTO DIAMONON

Contractor's Name (Print)

DIRECTOR GOVERNMENT ACCOUNTS

Title (Print)

For Division of Purchasing Internal Use			
Purchasing Agent	Phone #	E-mail Address	Contract #
Cherilyn Hess	(801) 538-3709	chess@utah.gov	MA2018



Solicitation# BC16018

Cost Proposal

Deadline: June 24, 2016 -- 1:00 PM PDT



Section 5: Price and Cost Proposal

Cost in proposals will be evaluated independent of the technical evaluation. Cost proposal must be submitted to the Lead State as a separate document in Offerors Proposal. **Do not embed cost proposal in the technical proposal response.**

Offeror shall provide detailed costs for all costs associated with the responsibilities and related services, per Attachment D.

Attachment D will outline ten small package delivery scenarios. Offerors will be required to submit a cost per each scenario.

Evaluation of Cost Proposals: The Offeror with the lowest cost will receive the maximum 30 points per scenario. All other Offerors will receive points as determined by the ratio of their costs to the lowest cost. Final cost scores will be calculated based on the following:

*Ratio Calculation: Points assigned to each Offerors cost proposal will be based on the lowest proposal cost. The Offeror with the lowest proposed cost will receive 100% of the cost points. All other Offerors will receive a portion of the total cost points based on what percentage higher their Proposed Cost is than the Lowest Proposed Cost. Offeror's whose Proposed Cost is more than double (200%) the Lowest Proposed Cost will receive no points. The formula to compute the points is: $\text{Cost Points} \times (2 - \text{Proposed Cost} / \text{Lowest Proposed Cost})$.

Cost for the NASPO ValuePoint Master Agreements shall be based on the following:

The Lead State is exempt from federal excise taxes and no payment will be made for any taxes levied on the Offeror's or any Subcontractor's employee's wages. The Lead State will pay for any applicable Lead State or local sales or use taxes on the products provided or the services rendered. If required by Lead State, Taxes shall be included as a separate line item on a Offeror's invoice. The tax rules with respect to other Participating Entities may vary and are expected to be addressed in the Participating Addenda.

5.1 Price and Rate Guarantee Period

All prices and rates offered shall be guaranteed for the initial term of the Master Agreement. Any request for price or rate adjustment following the initial Master Agreement term, is detailed in Section 6 of the Master Agreement.

GSO Prices indicated within this Cost Proposal will be guaranteed for the initial term of the Master Agreement and any request for price or rate adjustment will comply with terms detailed in Section 6 of the Master Agreement.

Cost Proposal

GSO will meet the service requirements of NASPO ValuePoint Solicitation# BC16018 by offering service types in categories described by guaranteed delivery time rather than by mode of transportation:

Air Services

PDS (Priority Overnight Delivery Service)	- Delivery by 10:30am to most areas
EPS (Early Priority Service)	- Delivery by 8:00am to many areas
SDS (Saturday Delivery Service)	- Delivery on Saturday by 10:30am
ESS (Early Saturday Service)	- Delivery on Saturday by 8:00 am
HWS (Priority Hundredweight)	- PDS delivery for large shipments
Pouch Service	- EPS or PDS service billed monthly

Ground Services

CPS (GSO Ground Services)	- Overnight by end of next business day
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Important Rate Notes:

PDS and EPS Services may have later guaranteed delivery times some areas. Delivery time guarantee can be confirmed by clicking Delivery Times at www.gso.com.

EPS Service is an optional Service Type -- Add \$20 to PDS rates at each weight rate.

SDS Service is an optional Service Type -- Add \$16 to PDS rates at each weight rate.

ESS Service is an optional Service Type -- Add \$36 to PDS rates at each weight rate

There are no additional charges for residential, remote or rural areas or zip codes. Our delivery rates apply regardless of the delivery address location or type.

Cost Proposal by Category

Please see included rate charts for Intrastate and Interstate door-to-door service within California, Nevada, Arizona, New Mexico, Washington, Oregon, Idaho, and Utah. We have also included the GSO service type proposed to meet the Category requested.

Category

- 1- Ground (other than next day)
- 2- Next Day Ground AM
- 3- Next Day Ground PM
- 4- Next Day Air AM
- 5- Next Day Air PM
- 6- Multiweight/Hundredweight Service
- 7- Assessorial Charges
- 8 -Pouch Service

GSO Service Type

- CPS- Overnight by end of next business day
- PDS- Delivery by 10:30am to most areas
- CPS- Overnight by end of next business day
- PDS- Delivery by 10:30am to most areas
- CPS- Overnight by end of next business day
- PDS- Delivery by 10:30am to most areas
- For All Service Types
- PDS or EPS Delivery by 8:00am or 10:30am to most areas



**Ground (Other Than Guaranteed Next Day) - California, Nevada, Arizona, New Mexico
Washington, Oregon, Idaho, and Utah
GSO Overnight Ground (CPS) Zone Rates**

Next Business Day by 5:00 PM
Business or Residential Deliveries
Money Back Guaranteed Rates
Does not include Fuel Surcharge
Rates effective September 1, 2018

Lbs.	Zone2	Zone3	Zone4	Zone5	Lbs.	Zone2	Zone3	Zone4	Zone5	Lbs.	Zone2	Zone3	Zone4	Zone5
1	\$3.28	\$3.28	\$3.28	\$3.28	51	\$8.08	\$8.15	\$11.29	\$11.29	101	\$23.45	\$23.52	\$24.50	\$24.50
2	\$3.28	\$3.28	\$3.52	\$3.52	52	\$8.16	\$8.24	\$11.40	\$11.40	102	\$23.69	\$23.76	\$24.78	\$24.78
3	\$3.28	\$3.28	\$3.68	\$3.68	53	\$8.23	\$8.30	\$11.46	\$11.46	103	\$24.11	\$24.18	\$25.10	\$25.10
4	\$3.28	\$3.28	\$3.88	\$3.88	54	\$8.31	\$8.38	\$11.61	\$11.61	104	\$24.49	\$24.56	\$25.39	\$25.39
5	\$3.38	\$3.46	\$4.04	\$4.04	55	\$8.39	\$8.47	\$11.72	\$11.72	105	\$24.89	\$24.96	\$25.68	\$25.68
6	\$3.49	\$3.57	\$4.10	\$4.10	56	\$8.47	\$8.54	\$11.86	\$11.86	106	\$25.29	\$25.37	\$25.97	\$25.97
7	\$3.66	\$3.74	\$4.19	\$4.19	57	\$8.55	\$8.62	\$11.98	\$11.98	107	\$25.67	\$25.74	\$26.28	\$26.28
8	\$3.82	\$3.89	\$4.30	\$4.30	58	\$8.63	\$8.70	\$12.11	\$12.11	108	\$26.03	\$26.11	\$26.57	\$26.57
9	\$3.90	\$3.97	\$4.37	\$4.37	59	\$8.72	\$8.80	\$12.26	\$12.26	109	\$26.42	\$26.49	\$26.85	\$26.85
10	\$4.01	\$4.09	\$4.44	\$4.44	60	\$8.78	\$8.85	\$12.40	\$12.40	110	\$26.74	\$26.81	\$27.18	\$27.18
11	\$4.00	\$4.08	\$4.50	\$4.50	61	\$8.83	\$8.90	\$12.53	\$12.53	111	\$27.03	\$27.10	\$27.48	\$27.48
12	\$4.10	\$4.18	\$4.59	\$4.59	62	\$8.88	\$8.95	\$12.65	\$12.65	112	\$27.32	\$27.39	\$27.78	\$27.78
13	\$4.19	\$4.26	\$4.64	\$4.64	63	\$8.93	\$9.01	\$12.76	\$12.76	113	\$27.61	\$27.68	\$28.07	\$28.07
14	\$4.27	\$4.35	\$4.72	\$4.72	64	\$8.99	\$9.07	\$12.89	\$12.89	114	\$27.90	\$27.98	\$28.37	\$28.37
15	\$4.36	\$4.43	\$4.82	\$4.82	65	\$9.04	\$9.12	\$13.03	\$13.03	115	\$28.19	\$28.28	\$28.69	\$28.69
16	\$4.44	\$4.51	\$4.88	\$4.88	66	\$9.10	\$9.17	\$13.18	\$13.18	116	\$28.51	\$28.58	\$28.98	\$28.98
17	\$4.52	\$4.60	\$5.04	\$5.04	67	\$9.15	\$9.22	\$13.32	\$13.32	117	\$28.79	\$28.86	\$29.30	\$29.30
18	\$4.61	\$4.68	\$5.20	\$5.20	68	\$9.20	\$9.28	\$13.45	\$13.45	118	\$29.08	\$29.15	\$29.61	\$29.61
19	\$4.69	\$4.76	\$5.40	\$5.40	69	\$9.26	\$9.33	\$13.57	\$13.57	119	\$29.39	\$29.46	\$29.90	\$29.90
20	\$4.77	\$4.86	\$5.57	\$5.57	70	\$9.31	\$9.38	\$13.67	\$13.67	120	\$29.89	\$29.96	\$30.22	\$30.22
21	\$4.87	\$4.95	\$5.76	\$5.76	71	\$9.84	\$9.91	\$13.84	\$13.84	121	\$30.22	\$30.30	\$30.52	\$30.52
22	\$4.96	\$5.03	\$5.98	\$5.98	72	\$10.34	\$10.41	\$14.03	\$14.03	122	\$30.44	\$30.51	\$30.84	\$30.84
23	\$5.04	\$5.12	\$6.17	\$6.17	73	\$10.82	\$10.89	\$14.23	\$14.23	123	\$30.75	\$30.83	\$31.15	\$31.15
24	\$5.13	\$5.20	\$6.35	\$6.35	74	\$11.32	\$11.39	\$14.44	\$14.44	124	\$31.04	\$31.12	\$31.47	\$31.47
25	\$5.21	\$5.28	\$6.53	\$6.53	75	\$11.72	\$11.80	\$14.79	\$14.79	125	\$31.35	\$31.43	\$31.78	\$31.78
26	\$5.29	\$5.37	\$6.73	\$6.73	76	\$12.17	\$12.25	\$15.11	\$15.11	126	\$31.67	\$31.74	\$32.09	\$32.09
27	\$5.38	\$5.45	\$6.88	\$6.88	77	\$12.65	\$12.72	\$15.51	\$15.51	127	\$31.96	\$32.03	\$32.42	\$32.42
28	\$5.46	\$5.53	\$7.10	\$7.10	78	\$13.02	\$13.09	\$15.84	\$15.84	128	\$32.28	\$32.35	\$32.73	\$32.73
29	\$5.54	\$5.62	\$7.32	\$7.32	79	\$13.49	\$13.56	\$16.22	\$16.22	129	\$32.58	\$32.66	\$33.05	\$33.05
30	\$5.63	\$5.71	\$7.54	\$7.54	80	\$13.84	\$13.92	\$16.62	\$16.62	130	\$32.88	\$32.96	\$33.35	\$33.35
31	\$5.72	\$5.79	\$7.72	\$7.72	81	\$14.16	\$14.24	\$16.99	\$16.99	131	\$33.21	\$33.28	\$33.69	\$33.69
32	\$5.80	\$5.89	\$7.92	\$7.92	82	\$14.63	\$14.71	\$17.38	\$17.38	132	\$33.51	\$33.59	\$34.01	\$34.01
33	\$5.90	\$5.97	\$8.13	\$8.13	83	\$15.06	\$15.13	\$17.76	\$17.76	133	\$33.83	\$33.90	\$34.32	\$34.32
34	\$5.98	\$6.05	\$8.31	\$8.31	84	\$15.51	\$15.59	\$18.13	\$18.13	134	\$34.13	\$34.21	\$34.66	\$34.66
35	\$6.06	\$6.14	\$8.50	\$8.50	85	\$15.92	\$16.00	\$18.47	\$18.47	135	\$34.39	\$34.47	\$34.96	\$34.96
36	\$6.15	\$6.22	\$8.68	\$8.68	86	\$16.37	\$16.44	\$18.86	\$18.86	136	\$34.69	\$34.77	\$35.31	\$35.31
37	\$6.23	\$6.30	\$8.86	\$8.86	87	\$16.81	\$16.88	\$19.27	\$19.27	137	\$35.00	\$35.07	\$35.63	\$35.63
38	\$6.31	\$6.39	\$9.06	\$9.06	88	\$17.37	\$17.44	\$19.62	\$19.62	138	\$35.31	\$35.38	\$35.97	\$35.97
39	\$6.40	\$6.48	\$9.27	\$9.27	89	\$17.98	\$18.05	\$20.00	\$20.00	139	\$35.62	\$35.70	\$36.31	\$36.31
40	\$7.10	\$7.18	\$9.46	\$9.46	90	\$18.55	\$18.65	\$20.30	\$20.30	140	\$35.94	\$36.02	\$36.64	\$36.64
41	\$7.22	\$7.29	\$9.65	\$9.65	91	\$18.87	\$18.94	\$20.70	\$20.70	141	\$36.26	\$36.34	\$37.01	\$37.01
42	\$7.33	\$7.40	\$9.83	\$9.83	92	\$19.31	\$19.40	\$21.01	\$21.01	142	\$36.40	\$36.47	\$37.34	\$37.34
43	\$7.42	\$7.49	\$10.03	\$10.03	93	\$19.78	\$19.85	\$21.39	\$21.39	143	\$36.72	\$36.82	\$37.69	\$37.69
44	\$7.51	\$7.58	\$10.20	\$10.20	94	\$20.24	\$20.31	\$21.69	\$21.69	144	\$37.06	\$37.13	\$38.04	\$38.04
45	\$7.59	\$7.66	\$10.40	\$10.40	95	\$20.71	\$20.79	\$22.05	\$22.05	145	\$37.18	\$37.25	\$38.40	\$38.40
46	\$7.68	\$7.75	\$10.55	\$10.55	96	\$21.17	\$21.25	\$22.41	\$22.41	146	\$37.49	\$37.58	\$38.73	\$38.73
47	\$7.76	\$7.83	\$10.70	\$10.70	97	\$21.66	\$21.74	\$22.74	\$22.74	147	\$37.82	\$37.90	\$39.10	\$39.10
48	\$7.83	\$7.90	\$10.87	\$10.87	98	\$22.15	\$22.22	\$23.19	\$23.19	148	\$38.05	\$38.13	\$39.44	\$39.44
49	\$7.90	\$8.00	\$11.03	\$11.03	99	\$22.63	\$22.70	\$23.63	\$23.63	149	\$38.26	\$38.34	\$39.78	\$39.78
50	\$7.95	\$8.04	\$11.19	\$11.19	100	\$23.06	\$23.13	\$24.08	\$24.08	150	\$38.58	\$38.66	\$40.45	\$40.45
										Over 150	\$87.18	\$117.64	\$147.06	\$147.06



**Next Day Air PM - within California, Nevada, Arizona, New Mexico
Washinton, Oregon, Idaho, and Utah
GSO Overnight Ground (CPS) Zone Rates**

Next Business Day by 5:00 PM
Business or Residential Deliveries
Money Back Guaranteed Rates
Does not include Fuel Surcharge
Rates effective September 1, 2018

Lbs.	Zone2	Zone3	Zone4	Zone5	Lbs.	Zone2	Zone3	Zone4	Zone5	Lbs.	Zone2	Zone3	Zone4	Zone5	
1	\$3.28	\$3.28	\$3.28	\$3.28	51	\$8.08	\$8.15	\$11.29	\$11.29	101	\$23.45	\$23.52	\$24.50	\$24.50	
2	\$3.28	\$3.28	\$3.52	\$3.52	52	\$8.16	\$8.24	\$11.40	\$11.40	102	\$23.69	\$23.76	\$24.78	\$24.78	
3	\$3.28	\$3.28	\$3.68	\$3.68	53	\$8.23	\$8.30	\$11.46	\$11.46	103	\$24.11	\$24.18	\$25.10	\$25.10	
4	\$3.28	\$3.28	\$3.88	\$3.88	54	\$8.31	\$8.38	\$11.61	\$11.61	104	\$24.49	\$24.56	\$25.39	\$25.39	
5	\$3.38	\$3.46	\$4.04	\$4.04	55	\$8.39	\$8.47	\$11.72	\$11.72	105	\$24.89	\$24.96	\$25.68	\$25.68	
6	\$3.49	\$3.57	\$4.10	\$4.10	56	\$8.47	\$8.54	\$11.86	\$11.86	106	\$25.29	\$25.37	\$25.97	\$25.97	
7	\$3.66	\$3.74	\$4.19	\$4.19	57	\$8.55	\$8.62	\$11.98	\$11.98	107	\$25.67	\$25.74	\$26.28	\$26.28	
8	\$3.82	\$3.89	\$4.30	\$4.30	58	\$8.63	\$8.70	\$12.11	\$12.11	108	\$26.03	\$26.11	\$26.57	\$26.57	
9	\$3.90	\$3.97	\$4.37	\$4.37	59	\$8.72	\$8.80	\$12.26	\$12.26	109	\$26.42	\$26.49	\$26.85	\$26.85	
10	\$4.01	\$4.09	\$4.44	\$4.44	60	\$8.78	\$8.85	\$12.40	\$12.40	110	\$26.74	\$26.81	\$27.18	\$27.18	
11	\$4.00	\$4.08	\$4.50	\$4.50	61	\$8.83	\$8.90	\$12.53	\$12.53	111	\$27.03	\$27.10	\$27.48	\$27.48	
12	\$4.10	\$4.18	\$4.59	\$4.59	62	\$8.88	\$8.95	\$12.65	\$12.65	112	\$27.32	\$27.39	\$27.78	\$27.78	
13	\$4.19	\$4.26	\$4.64	\$4.64	63	\$8.93	\$9.01	\$12.76	\$12.76	113	\$27.61	\$27.68	\$28.07	\$28.07	
14	\$4.27	\$4.35	\$4.72	\$4.72	64	\$8.99	\$9.07	\$12.89	\$12.89	114	\$27.90	\$27.98	\$28.37	\$28.37	
15	\$4.36	\$4.43	\$4.82	\$4.82	65	\$9.04	\$9.12	\$13.03	\$13.03	115	\$28.19	\$28.28	\$28.69	\$28.69	
16	\$4.44	\$4.51	\$4.88	\$4.88	66	\$9.10	\$9.17	\$13.18	\$13.18	116	\$28.51	\$28.58	\$28.98	\$28.98	
17	\$4.52	\$4.60	\$5.04	\$5.04	67	\$9.15	\$9.22	\$13.32	\$13.32	117	\$28.79	\$28.86	\$29.30	\$29.30	
18	\$4.61	\$4.68	\$5.20	\$5.20	68	\$9.20	\$9.28	\$13.45	\$13.45	118	\$29.08	\$29.15	\$29.61	\$29.61	
19	\$4.69	\$4.76	\$5.40	\$5.40	69	\$9.26	\$9.33	\$13.57	\$13.57	119	\$29.39	\$29.46	\$29.90	\$29.90	
20	\$4.77	\$4.86	\$5.57	\$5.57	70	\$9.31	\$9.38	\$13.67	\$13.67	120	\$29.89	\$29.96	\$30.22	\$30.22	
21	\$4.87	\$4.95	\$5.76	\$5.76	71	\$9.84	\$9.91	\$13.84	\$13.84	121	\$30.22	\$30.30	\$30.52	\$30.52	
22	\$4.96	\$5.03	\$5.98	\$5.98	72	\$10.34	\$10.41	\$14.03	\$14.03	122	\$30.44	\$30.51	\$30.84	\$30.84	
23	\$5.04	\$5.12	\$6.17	\$6.17	73	\$10.82	\$10.89	\$14.23	\$14.23	123	\$30.75	\$30.83	\$31.15	\$31.15	
24	\$5.13	\$5.20	\$6.35	\$6.35	74	\$11.32	\$11.39	\$14.44	\$14.44	124	\$31.04	\$31.12	\$31.47	\$31.47	
25	\$5.21	\$5.28	\$6.53	\$6.53	75	\$11.72	\$11.80	\$14.79	\$14.79	125	\$31.35	\$31.43	\$31.78	\$31.78	
26	\$5.29	\$5.37	\$6.73	\$6.73	76	\$12.17	\$12.25	\$15.11	\$15.11	126	\$31.67	\$31.74	\$32.09	\$32.09	
27	\$5.38	\$5.45	\$6.88	\$6.88	77	\$12.65	\$12.72	\$15.51	\$15.51	127	\$31.96	\$32.03	\$32.42	\$32.42	
28	\$5.46	\$5.53	\$7.10	\$7.10	78	\$13.02	\$13.09	\$15.84	\$15.84	128	\$32.28	\$32.35	\$32.73	\$32.73	
29	\$5.54	\$5.62	\$7.32	\$7.32	79	\$13.49	\$13.56	\$16.22	\$16.22	129	\$32.58	\$32.66	\$33.05	\$33.05	
30	\$5.63	\$5.71	\$7.54	\$7.54	80	\$13.84	\$13.92	\$16.62	\$16.62	130	\$32.88	\$32.96	\$33.35	\$33.35	
31	\$5.72	\$5.79	\$7.72	\$7.72	81	\$14.16	\$14.24	\$16.99	\$16.99	131	\$33.21	\$33.28	\$33.69	\$33.69	
32	\$5.80	\$5.89	\$7.92	\$7.92	82	\$14.63	\$14.71	\$17.38	\$17.38	132	\$33.51	\$33.59	\$34.01	\$34.01	
33	\$5.90	\$5.97	\$8.13	\$8.13	83	\$15.06	\$15.13	\$17.76	\$17.76	133	\$33.83	\$33.90	\$34.32	\$34.32	
34	\$5.98	\$6.05	\$8.31	\$8.31	84	\$15.51	\$15.59	\$18.13	\$18.13	134	\$34.13	\$34.21	\$34.66	\$34.66	
35	\$6.06	\$6.14	\$8.50	\$8.50	85	\$15.92	\$16.00	\$18.47	\$18.47	135	\$34.39	\$34.47	\$34.96	\$34.96	
36	\$6.15	\$6.22	\$8.68	\$8.68	86	\$16.37	\$16.44	\$18.86	\$18.86	136	\$34.69	\$34.77	\$35.31	\$35.31	
37	\$6.23	\$6.30	\$8.86	\$8.86	87	\$16.81	\$16.88	\$19.27	\$19.27	137	\$35.00	\$35.07	\$35.63	\$35.63	
38	\$6.31	\$6.39	\$9.06	\$9.06	88	\$17.37	\$17.44	\$19.62	\$19.62	138	\$35.31	\$35.38	\$35.97	\$35.97	
39	\$6.40	\$6.48	\$9.27	\$9.27	89	\$17.98	\$18.05	\$20.00	\$20.00	139	\$35.62	\$35.70	\$36.31	\$36.31	
40	\$7.10	\$7.18	\$9.46	\$9.46	90	\$18.55	\$18.65	\$20.30	\$20.30	140	\$35.94	\$36.02	\$36.64	\$36.64	
41	\$7.22	\$7.29	\$9.65	\$9.65	91	\$18.87	\$18.94	\$20.70	\$20.70	141	\$36.26	\$36.34	\$37.01	\$37.01	
42	\$7.33	\$7.40	\$9.83	\$9.83	92	\$19.31	\$19.40	\$21.01	\$21.01	142	\$36.40	\$36.47	\$37.34	\$37.34	
43	\$7.42	\$7.49	\$10.03	\$10.03	93	\$19.78	\$19.85	\$21.39	\$21.39	143	\$36.72	\$36.82	\$37.69	\$37.69	
44	\$7.51	\$7.58	\$10.20	\$10.20	94	\$20.24	\$20.31	\$21.69	\$21.69	144	\$37.06	\$37.13	\$38.04	\$38.04	
45	\$7.59	\$7.66	\$10.40	\$10.40	95	\$20.71	\$20.79	\$22.05	\$22.05	145	\$37.18	\$37.25	\$38.40	\$38.40	
46	\$7.68	\$7.75	\$10.55	\$10.55	96	\$21.17	\$21.25	\$22.41	\$22.41	146	\$37.49	\$37.58	\$38.73	\$38.73	
47	\$7.76	\$7.83	\$10.70	\$10.70	97	\$21.66	\$21.74	\$22.74	\$22.74	147	\$37.82	\$37.90	\$39.10	\$39.10	
48	\$7.83	\$7.90	\$10.87	\$10.87	98	\$22.15	\$22.22	\$23.19	\$23.19	148	\$38.05	\$38.13	\$39.44	\$39.44	
49	\$7.90	\$8.00	\$11.03	\$11.03	99	\$22.63	\$22.70	\$23.63	\$23.63	149	\$38.26	\$38.34	\$39.78	\$39.78	
50	\$7.95	\$8.04	\$11.19	\$11.19	100	\$23.06	\$23.13	\$24.08	\$24.08	150	\$38.58	\$38.66	\$40.45	\$40.45	
											Over 150	\$87.18	\$117.64	\$147.06	\$147.06



**Next Day Air AM - within California, Nevada, Arizona, New Mexico
Washington, Oregon, Idaho, and Utah
GSO Priority Overnight Delivery (PDS) Zone Rates**

Next Day by 10:30 a.m. to most areas
Business or Residential Deliveries
Money back Guaranteed Rates
Fuel Surcharge not included
Rates Effective September 1, 2018

Lbs.	Zone2	Zone3	Zone4	Zone5	Lbs.	Zone2	Zone3	Zone4	Zone5	Lbs.	Zone2	Zone3	Zone4	Zone5
1	\$6.09	\$6.82	\$8.53	\$8.53	51	\$26.31	\$35.47	\$50.68	\$50.68	101	\$55.50	\$78.73	\$98.40	\$98.40
2	\$6.65	\$7.45	\$9.31	\$9.31	52	\$26.76	\$36.06	\$51.50	\$51.50	102	\$55.97	\$79.91	\$99.90	\$99.90
3	\$7.20	\$8.07	\$10.07	\$10.07	53	\$27.23	\$36.63	\$52.33	\$52.33	103	\$56.42	\$80.81	\$101.39	\$101.39
4	\$7.75	\$8.67	\$10.85	\$10.85	54	\$27.67	\$37.21	\$53.16	\$53.16	104	\$56.88	\$80.10	\$102.89	\$102.89
5	\$8.31	\$9.31	\$11.63	\$11.63	55	\$28.13	\$37.79	\$54.00	\$54.00	105	\$57.35	\$81.26	\$104.37	\$104.37
6	\$8.86	\$9.92	\$12.41	\$12.41	56	\$28.60	\$38.39	\$54.82	\$54.82	106	\$57.79	\$82.42	\$105.86	\$105.86
7	\$9.41	\$10.55	\$13.18	\$13.18	57	\$29.05	\$38.96	\$55.65	\$55.65	107	\$58.26	\$83.57	\$105.98	\$105.98
8	\$9.27	\$11.16	\$13.95	\$13.95	58	\$29.52	\$39.54	\$56.48	\$56.48	108	\$58.71	\$84.75	\$106.18	\$106.18
9	\$9.36	\$11.79	\$14.73	\$14.73	59	\$29.96	\$40.12	\$57.32	\$57.32	109	\$59.18	\$85.90	\$106.39	\$106.39
10	\$10.52	\$12.41	\$15.51	\$15.51	60	\$30.43	\$40.71	\$58.16	\$58.16	110	\$59.63	\$85.47	\$107.83	\$107.83
11	\$11.04	\$13.02	\$16.28	\$16.28	61	\$30.89	\$41.29	\$58.98	\$58.98	111	\$60.08	\$86.60	\$109.27	\$109.27
12	\$11.21	\$13.64	\$17.06	\$17.06	62	\$31.34	\$41.86	\$59.81	\$59.81	112	\$60.55	\$87.74	\$110.71	\$110.71
13	\$11.71	\$14.27	\$17.84	\$17.84	63	\$31.80	\$42.45	\$60.64	\$60.64	113	\$61.00	\$88.88	\$112.14	\$112.14
14	\$11.96	\$14.89	\$18.61	\$18.61	64	\$32.43	\$43.02	\$61.47	\$61.47	114	\$61.46	\$89.19	\$113.59	\$113.59
15	\$12.46	\$15.51	\$19.39	\$19.39	65	\$33.06	\$43.61	\$62.31	\$62.31	115	\$61.92	\$90.31	\$115.02	\$115.02
16	\$12.96	\$16.12	\$20.17	\$20.17	66	\$33.69	\$44.20	\$63.13	\$63.13	116	\$62.38	\$91.45	\$116.45	\$116.45
17	\$13.20	\$16.74	\$20.95	\$20.95	67	\$34.31	\$44.76	\$63.96	\$63.96	117	\$62.84	\$91.70	\$117.89	\$117.89
18	\$13.46	\$17.37	\$21.70	\$21.70	68	\$34.94	\$45.38	\$64.79	\$64.79	118	\$63.28	\$91.93	\$119.33	\$119.33
19	\$13.70	\$17.99	\$22.48	\$22.48	69	\$35.57	\$49.00	\$65.63	\$65.63	119	\$63.75	\$93.04	\$120.76	\$120.76
20	\$14.02	\$18.61	\$23.26	\$23.26	70	\$36.20	\$49.62	\$66.46	\$66.46	120	\$64.21	\$94.14	\$122.21	\$122.21
21	\$14.35	\$19.22	\$24.04	\$24.04	71	\$36.84	\$50.23	\$67.29	\$67.29	121	\$64.67	\$95.25	\$123.65	\$123.65
22	\$14.68	\$19.85	\$24.81	\$24.81	72	\$37.45	\$50.87	\$68.12	\$68.12	122	\$65.12	\$96.36	\$125.08	\$125.08
23	\$15.02	\$20.47	\$25.58	\$25.58	73	\$38.08	\$51.48	\$68.95	\$68.95	123	\$65.58	\$97.47	\$126.53	\$126.53
24	\$15.34	\$21.09	\$26.36	\$26.36	74	\$38.71	\$52.10	\$69.78	\$69.78	124	\$66.04	\$98.58	\$127.96	\$127.96
25	\$15.68	\$21.70	\$27.13	\$27.13	75	\$39.34	\$52.72	\$70.61	\$70.61	125	\$66.50	\$99.68	\$129.41	\$129.41
26	\$16.01	\$22.33	\$27.91	\$27.91	76	\$39.98	\$53.34	\$71.44	\$71.44	126	\$66.96	\$100.80	\$130.83	\$130.83
27	\$16.34	\$21.51	\$28.69	\$28.69	77	\$40.60	\$53.97	\$72.27	\$72.27	127	\$67.41	\$101.90	\$132.27	\$132.27
28	\$16.67	\$22.10	\$29.46	\$29.46	78	\$41.23	\$54.58	\$73.10	\$73.10	128	\$67.87	\$103.01	\$133.71	\$133.71
29	\$16.99	\$22.67	\$30.23	\$30.23	79	\$41.85	\$55.20	\$73.92	\$73.92	129	\$68.33	\$104.11	\$135.15	\$135.15
30	\$17.33	\$23.26	\$31.01	\$31.01	80	\$42.48	\$55.83	\$74.77	\$74.77	130	\$68.80	\$105.23	\$136.58	\$136.58
31	\$17.66	\$23.84	\$31.79	\$31.79	81	\$43.11	\$56.44	\$75.60	\$75.60	131	\$69.24	\$106.33	\$138.03	\$138.03
32	\$17.99	\$24.42	\$32.57	\$32.57	82	\$43.74	\$57.06	\$76.43	\$76.43	132	\$69.70	\$107.44	\$139.46	\$139.46
33	\$18.31	\$25.00	\$33.33	\$33.33	83	\$44.37	\$57.68	\$77.26	\$77.26	133	\$70.16	\$108.54	\$140.90	\$140.90
34	\$18.66	\$25.58	\$34.11	\$34.11	84	\$44.99	\$58.31	\$78.08	\$78.08	134	\$70.62	\$109.66	\$142.34	\$142.34
35	\$18.98	\$26.17	\$34.89	\$34.89	85	\$45.62	\$58.93	\$78.92	\$78.92	135	\$71.08	\$110.76	\$143.78	\$143.78
36	\$19.44	\$26.75	\$35.66	\$35.66	86	\$46.25	\$59.54	\$79.75	\$79.75	136	\$71.53	\$111.86	\$145.20	\$145.20
37	\$19.90	\$27.33	\$36.44	\$36.44	87	\$46.88	\$60.15	\$80.58	\$80.58	137	\$72.00	\$112.98	\$146.65	\$146.65
38	\$20.35	\$27.91	\$37.21	\$37.21	88	\$47.52	\$60.79	\$81.40	\$81.40	138	\$72.45	\$114.08	\$148.09	\$148.09
39	\$20.81	\$27.94	\$37.99	\$37.99	89	\$48.13	\$61.41	\$82.23	\$82.23	139	\$72.90	\$115.19	\$149.52	\$149.52
40	\$21.27	\$28.53	\$38.76	\$38.76	90	\$48.77	\$62.03	\$83.06	\$83.06	140	\$73.37	\$116.29	\$150.97	\$150.97
41	\$21.73	\$29.09	\$39.54	\$39.54	91	\$49.39	\$62.65	\$83.91	\$83.91	141	\$73.82	\$117.41	\$152.40	\$152.40
42	\$22.18	\$29.66	\$40.32	\$40.32	92	\$50.02	\$63.25	\$84.74	\$84.74	142	\$74.29	\$118.51	\$153.84	\$153.84
43	\$22.64	\$30.23	\$41.09	\$41.09	93	\$50.66	\$63.89	\$85.56	\$85.56	143	\$74.74	\$119.62	\$155.28	\$155.28
44	\$23.10	\$30.80	\$41.86	\$41.86	94	\$51.28	\$64.51	\$86.39	\$86.39	144	\$75.20	\$120.72	\$156.72	\$156.72
45	\$23.56	\$31.37	\$42.64	\$42.64	95	\$51.91	\$65.12	\$87.22	\$87.22	145	\$75.66	\$121.84	\$158.15	\$158.15
46	\$24.02	\$31.94	\$43.42	\$43.42	96	\$52.53	\$65.75	\$88.06	\$88.06	146	\$76.11	\$122.94	\$159.59	\$159.59
47	\$24.47	\$32.52	\$44.20	\$44.20	97	\$53.16	\$66.36	\$88.88	\$88.88	147	\$76.58	\$124.05	\$161.02	\$161.02
48	\$24.93	\$32.67	\$44.96	\$44.96	98	\$53.80	\$66.99	\$89.71	\$89.71	148	\$77.03	\$125.16	\$162.47	\$162.47
49	\$25.39	\$33.65	\$45.74	\$45.74	99	\$54.42	\$67.60	\$90.54	\$90.54	149	\$77.49	\$126.27	\$163.90	\$163.90
50	\$25.84	\$34.23	\$49.85	\$49.85	100	\$55.06	\$68.22	\$85.28	\$85.28	150	\$77.95	\$127.38	\$165.34	\$165.34



Next Day Ground PM - within California, Nevada, Arizona, New Mexico
 Washington, Oregon, Idaho, and Utah
 GSO Overnight Ground (CPS) Zone Rates

Next Business Day by 5:00 PM
 Business or Residential Deliveries
 Money Back Guaranteed Rates
 Does not include Fuel Surcharge
 Rates effective September 1, 2018

Lbs.	Zone2	Zone3	Zone4	Zone5	Lbs.	Zone2	Zone3	Zone4	Zone5	Lbs.	Zone2	Zone3	Zone4	Zone5
1	\$3.28	\$3.28	\$3.28	\$3.28	51	\$8.08	\$8.15	\$11.29	\$11.29	101	\$23.45	\$23.52	\$24.50	\$24.50
2	\$3.28	\$3.28	\$3.52	\$3.52	52	\$8.16	\$8.24	\$11.40	\$11.40	102	\$23.69	\$23.76	\$24.78	\$24.78
3	\$3.28	\$3.28	\$3.68	\$3.68	53	\$8.23	\$8.30	\$11.46	\$11.46	103	\$24.11	\$24.18	\$25.10	\$25.10
4	\$3.28	\$3.28	\$3.88	\$3.88	54	\$8.31	\$8.38	\$11.61	\$11.61	104	\$24.49	\$24.56	\$25.39	\$25.39
5	\$3.38	\$3.46	\$4.04	\$4.04	55	\$8.39	\$8.47	\$11.72	\$11.72	105	\$24.89	\$24.96	\$25.68	\$25.68
6	\$3.49	\$3.57	\$4.10	\$4.10	56	\$8.47	\$8.54	\$11.86	\$11.86	106	\$25.29	\$25.37	\$25.97	\$25.97
7	\$3.66	\$3.74	\$4.19	\$4.19	57	\$8.55	\$8.62	\$11.98	\$11.98	107	\$25.67	\$25.74	\$26.28	\$26.28
8	\$3.82	\$3.89	\$4.30	\$4.30	58	\$8.63	\$8.70	\$12.11	\$12.11	108	\$26.03	\$26.11	\$26.57	\$26.57
9	\$3.90	\$3.97	\$4.37	\$4.37	59	\$8.72	\$8.80	\$12.26	\$12.26	109	\$26.42	\$26.49	\$26.85	\$26.85
10	\$4.01	\$4.09	\$4.44	\$4.44	60	\$8.78	\$8.85	\$12.40	\$12.40	110	\$26.74	\$26.81	\$27.18	\$27.18
11	\$4.00	\$4.08	\$4.50	\$4.50	61	\$8.83	\$8.90	\$12.53	\$12.53	111	\$27.03	\$27.10	\$27.48	\$27.48
12	\$4.10	\$4.18	\$4.59	\$4.59	62	\$8.88	\$8.95	\$12.65	\$12.65	112	\$27.32	\$27.39	\$27.78	\$27.78
13	\$4.19	\$4.26	\$4.64	\$4.64	63	\$8.93	\$9.01	\$12.76	\$12.76	113	\$27.61	\$27.68	\$28.07	\$28.07
14	\$4.27	\$4.35	\$4.72	\$4.72	64	\$8.99	\$9.07	\$12.89	\$12.89	114	\$27.90	\$27.98	\$28.37	\$28.37
15	\$4.36	\$4.43	\$4.82	\$4.82	65	\$9.04	\$9.12	\$13.03	\$13.03	115	\$28.19	\$28.28	\$28.69	\$28.69
16	\$4.44	\$4.51	\$4.88	\$4.88	66	\$9.10	\$9.17	\$13.18	\$13.18	116	\$28.51	\$28.58	\$28.98	\$28.98
17	\$4.52	\$4.60	\$5.04	\$5.04	67	\$9.15	\$9.22	\$13.32	\$13.32	117	\$28.79	\$28.86	\$29.30	\$29.30
18	\$4.61	\$4.68	\$5.20	\$5.20	68	\$9.20	\$9.28	\$13.45	\$13.45	118	\$29.08	\$29.15	\$29.61	\$29.61
19	\$4.69	\$4.76	\$5.40	\$5.40	69	\$9.26	\$9.33	\$13.57	\$13.57	119	\$29.39	\$29.46	\$29.90	\$29.90
20	\$4.77	\$4.86	\$5.57	\$5.57	70	\$9.31	\$9.38	\$13.67	\$13.67	120	\$29.89	\$29.96	\$30.22	\$30.22
21	\$4.87	\$4.95	\$5.76	\$5.76	71	\$9.34	\$9.41	\$13.84	\$13.84	121	\$30.22	\$30.30	\$30.52	\$30.52
22	\$4.96	\$5.03	\$5.98	\$5.98	72	\$10.34	\$10.41	\$14.03	\$14.03	122	\$30.44	\$30.51	\$30.84	\$30.84
23	\$5.04	\$5.12	\$6.17	\$6.17	73	\$10.82	\$10.89	\$14.23	\$14.23	123	\$30.75	\$30.83	\$31.15	\$31.15
24	\$5.13	\$5.20	\$6.35	\$6.35	74	\$11.32	\$11.39	\$14.44	\$14.44	124	\$31.04	\$31.12	\$31.47	\$31.47
25	\$5.21	\$5.28	\$6.53	\$6.53	75	\$11.72	\$11.80	\$14.79	\$14.79	125	\$31.35	\$31.43	\$31.78	\$31.78
26	\$5.29	\$5.37	\$6.73	\$6.73	76	\$12.17	\$12.25	\$15.11	\$15.11	126	\$31.67	\$31.74	\$32.09	\$32.09
27	\$5.38	\$5.45	\$6.88	\$6.88	77	\$12.65	\$12.72	\$15.51	\$15.51	127	\$31.96	\$32.03	\$32.42	\$32.42
28	\$5.46	\$5.53	\$7.10	\$7.10	78	\$13.02	\$13.09	\$15.84	\$15.84	128	\$32.28	\$32.35	\$32.73	\$32.73
29	\$5.54	\$5.62	\$7.32	\$7.32	79	\$13.49	\$13.56	\$16.22	\$16.22	129	\$32.58	\$32.66	\$33.05	\$33.05
30	\$5.63	\$5.71	\$7.54	\$7.54	80	\$13.84	\$13.92	\$16.62	\$16.62	130	\$32.88	\$32.96	\$33.35	\$33.35
31	\$5.72	\$5.79	\$7.72	\$7.72	81	\$14.16	\$14.24	\$16.99	\$16.99	131	\$33.21	\$33.28	\$33.69	\$33.69
32	\$5.80	\$5.89	\$7.92	\$7.92	82	\$14.63	\$14.71	\$17.38	\$17.38	132	\$33.51	\$33.59	\$34.01	\$34.01
33	\$5.90	\$5.97	\$8.13	\$8.13	83	\$15.06	\$15.13	\$17.76	\$17.76	133	\$33.83	\$33.90	\$34.32	\$34.32
34	\$5.98	\$6.05	\$8.31	\$8.31	84	\$15.51	\$15.59	\$18.13	\$18.13	134	\$34.13	\$34.21	\$34.66	\$34.66
35	\$6.06	\$6.14	\$8.50	\$8.50	85	\$15.92	\$16.00	\$18.47	\$18.47	135	\$34.39	\$34.47	\$34.96	\$34.96
36	\$6.15	\$6.22	\$8.68	\$8.68	86	\$16.37	\$16.44	\$18.86	\$18.86	136	\$34.69	\$34.77	\$35.31	\$35.31
37	\$6.23	\$6.30	\$8.86	\$8.86	87	\$16.81	\$16.88	\$19.27	\$19.27	137	\$35.00	\$35.07	\$35.63	\$35.63
38	\$6.31	\$6.39	\$9.06	\$9.06	88	\$17.37	\$17.44	\$19.62	\$19.62	138	\$35.31	\$35.38	\$35.97	\$35.97
39	\$6.40	\$6.48	\$9.27	\$9.27	89	\$17.98	\$18.05	\$20.00	\$20.00	139	\$35.62	\$35.70	\$36.31	\$36.31
40	\$7.10	\$7.18	\$9.46	\$9.46	90	\$18.55	\$18.65	\$20.30	\$20.30	140	\$35.94	\$36.02	\$36.64	\$36.64
41	\$7.22	\$7.29	\$9.65	\$9.65	91	\$18.87	\$18.94	\$20.70	\$20.70	141	\$36.26	\$36.34	\$37.01	\$37.01
42	\$7.33	\$7.40	\$9.83	\$9.83	92	\$19.31	\$19.40	\$21.01	\$21.01	142	\$36.40	\$36.47	\$37.34	\$37.34
43	\$7.42	\$7.49	\$10.03	\$10.03	93	\$19.78	\$19.85	\$21.39	\$21.39	143	\$36.72	\$36.82	\$37.69	\$37.69
44	\$7.51	\$7.58	\$10.20	\$10.20	94	\$20.24	\$20.31	\$21.69	\$21.69	144	\$37.06	\$37.13	\$38.04	\$38.04
45	\$7.59	\$7.66	\$10.40	\$10.40	95	\$20.71	\$20.79	\$22.05	\$22.05	145	\$37.18	\$37.25	\$38.40	\$38.40
46	\$7.68	\$7.75	\$10.55	\$10.55	96	\$21.17	\$21.25	\$22.41	\$22.41	146	\$37.49	\$37.58	\$38.73	\$38.73
47	\$7.76	\$7.83	\$10.70	\$10.70	97	\$21.66	\$21.74	\$22.74	\$22.74	147	\$37.82	\$37.90	\$39.10	\$39.10
48	\$7.83	\$7.90	\$10.87	\$10.87	98	\$22.15	\$22.22	\$23.19	\$23.19	148	\$38.05	\$38.13	\$39.44	\$39.44
49	\$7.90	\$8.00	\$11.03	\$11.03	99	\$22.63	\$22.70	\$23.63	\$23.63	149	\$38.26	\$38.34	\$39.78	\$39.78
50	\$7.95	\$8.04	\$11.19	\$11.19	100	\$23.06	\$23.13	\$24.08	\$24.08	150	\$38.58	\$38.66	\$40.45	\$40.45
										Over 150	\$87.18	\$117.64	\$147.06	\$147.06



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Next Day by 10:30 a.m. to most areas
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 Money Back Guaranteed Rates
 Fuel Surcharge not included
 Rates Effective September 1, 2018

Lbs.	Zone2	Zone3	Zone4	Zone5	Lbs.	Zone2	Zone3	Zone4	Zone5	Lbs.	Zone2	Zone3	Zone4	Zone5
1	\$6.09	\$6.82	\$8.53	\$8.53	51	\$26.31	\$35.47	\$50.68	\$50.68	101	\$55.50	\$78.73	\$98.40	\$98.40
2	\$6.65	\$7.45	\$9.31	\$9.31	52	\$26.76	\$36.06	\$51.50	\$51.50	102	\$55.97	\$79.91	\$99.90	\$99.90
3	\$7.20	\$8.07	\$10.07	\$10.07	53	\$27.23	\$36.63	\$52.33	\$52.33	103	\$56.42	\$80.81	\$101.39	\$101.39
4	\$7.75	\$8.67	\$10.85	\$10.85	54	\$27.67	\$37.21	\$53.16	\$53.16	104	\$56.88	\$80.10	\$102.89	\$102.89
5	\$8.31	\$9.31	\$11.63	\$11.63	55	\$28.13	\$37.79	\$54.00	\$54.00	105	\$57.35	\$81.26	\$104.37	\$104.37
6	\$8.86	\$9.92	\$12.41	\$12.41	56	\$28.60	\$38.39	\$54.82	\$54.82	106	\$57.79	\$82.42	\$105.86	\$105.86
7	\$9.41	\$10.55	\$13.18	\$13.18	57	\$29.05	\$38.96	\$55.65	\$55.65	107	\$58.26	\$83.57	\$105.98	\$105.98
8	\$9.27	\$11.16	\$13.95	\$13.95	58	\$29.52	\$39.54	\$56.48	\$56.48	108	\$58.71	\$84.75	\$106.18	\$106.18
9	\$9.36	\$11.79	\$14.73	\$14.73	59	\$29.96	\$40.12	\$57.32	\$57.32	109	\$59.18	\$85.90	\$106.39	\$106.39
10	\$10.52	\$12.41	\$15.51	\$15.51	60	\$30.43	\$40.71	\$58.16	\$58.16	110	\$59.63	\$85.47	\$107.83	\$107.83
11	\$11.04	\$13.02	\$16.28	\$16.28	61	\$30.89	\$41.29	\$58.98	\$58.98	111	\$60.08	\$86.60	\$109.27	\$109.27
12	\$11.21	\$13.64	\$17.06	\$17.06	62	\$31.34	\$41.86	\$59.81	\$59.81	112	\$60.55	\$87.74	\$110.71	\$110.71
13	\$11.71	\$14.27	\$17.84	\$17.84	63	\$31.80	\$42.45	\$60.64	\$60.64	113	\$61.00	\$88.88	\$112.14	\$112.14
14	\$11.96	\$14.89	\$18.61	\$18.61	64	\$32.43	\$43.02	\$61.47	\$61.47	114	\$61.46	\$89.19	\$113.59	\$113.59
15	\$12.46	\$15.51	\$19.39	\$19.39	65	\$33.06	\$43.61	\$62.31	\$62.31	115	\$61.92	\$90.31	\$115.02	\$115.02
16	\$12.96	\$16.12	\$20.17	\$20.17	66	\$33.69	\$44.20	\$63.13	\$63.13	116	\$62.38	\$91.45	\$116.45	\$116.45
17	\$13.20	\$16.74	\$20.95	\$20.95	67	\$34.31	\$44.76	\$63.96	\$63.96	117	\$62.84	\$91.70	\$117.89	\$117.89
18	\$13.46	\$17.37	\$21.70	\$21.70	68	\$34.94	\$45.38	\$64.79	\$64.79	118	\$63.28	\$91.93	\$119.33	\$119.33
19	\$13.70	\$17.99	\$22.48	\$22.48	69	\$35.57	\$46.00	\$65.63	\$65.63	119	\$63.75	\$93.04	\$120.76	\$120.76
20	\$14.02	\$18.61	\$23.26	\$23.26	70	\$36.20	\$46.62	\$66.46	\$66.46	120	\$64.21	\$94.14	\$122.21	\$122.21
21	\$14.35	\$19.22	\$24.04	\$24.04	71	\$36.84	\$50.23	\$67.29	\$67.29	121	\$64.67	\$95.25	\$123.65	\$123.65
22	\$14.68	\$19.85	\$24.81	\$24.81	72	\$37.45	\$50.87	\$68.12	\$68.12	122	\$65.12	\$96.36	\$125.08	\$125.08
23	\$15.02	\$20.47	\$25.58	\$25.58	73	\$38.08	\$51.48	\$68.95	\$68.95	123	\$65.58	\$97.47	\$126.53	\$126.53
24	\$15.34	\$21.09	\$26.36	\$26.36	74	\$38.71	\$52.10	\$69.78	\$69.78	124	\$66.04	\$98.58	\$127.96	\$127.96
25	\$15.68	\$21.70	\$27.13	\$27.13	75	\$39.34	\$52.72	\$70.61	\$70.61	125	\$66.50	\$99.68	\$129.41	\$129.41
26	\$16.01	\$22.33	\$27.91	\$27.91	76	\$39.98	\$53.34	\$71.44	\$71.44	126	\$66.96	\$100.80	\$130.83	\$130.83
27	\$16.34	\$21.51	\$28.69	\$28.69	77	\$40.60	\$53.97	\$72.27	\$72.27	127	\$67.41	\$101.90	\$132.27	\$132.27
28	\$16.67	\$22.10	\$29.46	\$29.46	78	\$41.23	\$54.58	\$73.10	\$73.10	128	\$67.87	\$103.01	\$133.71	\$133.71
29	\$16.99	\$22.67	\$30.23	\$30.23	79	\$41.85	\$55.20	\$73.92	\$73.92	129	\$68.33	\$104.11	\$135.15	\$135.15
30	\$17.33	\$23.26	\$31.01	\$31.01	80	\$42.48	\$55.83	\$74.77	\$74.77	130	\$68.80	\$105.23	\$136.58	\$136.58
31	\$17.66	\$23.84	\$31.79	\$31.79	81	\$43.11	\$56.44	\$75.60	\$75.60	131	\$69.24	\$106.33	\$138.03	\$138.03
32	\$17.99	\$24.42	\$32.57	\$32.57	82	\$43.74	\$57.06	\$76.43	\$76.43	132	\$69.70	\$107.44	\$139.46	\$139.46
33	\$18.31	\$25.00	\$33.33	\$33.33	83	\$44.37	\$57.68	\$77.26	\$77.26	133	\$70.16	\$108.54	\$140.90	\$140.90
34	\$18.66	\$25.58	\$34.11	\$34.11	84	\$44.99	\$58.31	\$78.08	\$78.08	134	\$70.62	\$109.66	\$142.34	\$142.34
35	\$18.98	\$26.17	\$34.89	\$34.89	85	\$45.62	\$58.93	\$78.92	\$78.92	135	\$71.08	\$110.76	\$143.78	\$143.78
36	\$19.44	\$26.75	\$35.66	\$35.66	86	\$46.25	\$59.54	\$79.75	\$79.75	136	\$71.53	\$111.86	\$145.20	\$145.20
37	\$19.90	\$27.33	\$36.44	\$36.44	87	\$46.88	\$60.15	\$80.58	\$80.58	137	\$72.00	\$112.98	\$146.65	\$146.65
38	\$20.35	\$27.91	\$37.21	\$37.21	88	\$47.52	\$60.79	\$81.40	\$81.40	138	\$72.45	\$114.08	\$148.09	\$148.09
39	\$20.81	\$27.94	\$37.99	\$37.99	89	\$48.13	\$61.41	\$82.23	\$82.23	139	\$72.90	\$115.19	\$149.52	\$149.52
40	\$21.27	\$28.53	\$38.76	\$38.76	90	\$48.77	\$62.03	\$83.06	\$83.06	140	\$73.37	\$116.29	\$150.97	\$150.97
41	\$21.73	\$29.09	\$39.54	\$39.54	91	\$49.39	\$62.65	\$83.91	\$83.91	141	\$73.82	\$117.41	\$152.40	\$152.40
42	\$22.18	\$29.66	\$40.32	\$40.32	92	\$50.02	\$63.25	\$84.74	\$84.74	142	\$74.29	\$118.51	\$153.84	\$153.84
43	\$22.64	\$30.23	\$41.09	\$41.09	93	\$50.66	\$63.89	\$85.56	\$85.56	143	\$74.74	\$119.62	\$155.28	\$155.28
44	\$23.10	\$30.80	\$41.86	\$41.86	94	\$51.28	\$64.51	\$86.39	\$86.39	144	\$75.20	\$120.72	\$156.72	\$156.72
45	\$23.56	\$31.37	\$42.64	\$42.64	95	\$51.91	\$65.12	\$87.22	\$87.22	145	\$75.66	\$121.84	\$158.15	\$158.15
46	\$24.02	\$31.94	\$43.42	\$43.42	96	\$52.53	\$65.75	\$88.06	\$88.06	146	\$76.11	\$122.94	\$159.59	\$159.59
47	\$24.47	\$32.52	\$44.20	\$44.20	97	\$53.16	\$66.36	\$88.88	\$88.88	147	\$76.58	\$124.05	\$161.02	\$161.02
48	\$24.93	\$32.67	\$44.96	\$44.96	98	\$53.80	\$66.99	\$89.71	\$89.71	148	\$77.03	\$125.16	\$162.47	\$162.47
49	\$25.39	\$33.65	\$45.74	\$45.74	99	\$54.42	\$67.60	\$90.54	\$90.54	149	\$77.49	\$126.27	\$163.90	\$163.90
50	\$25.84	\$34.23	\$49.85	\$49.85	100	\$55.06	\$68.22	\$85.28	\$85.28	150	\$77.95	\$127.38	\$165.34	\$165.34



GSO Zone Chart

Destination ZIP Code	Origin ZIP Code								
	850 - 864	870 - 875	890 - 891	894 - 897	900 - 931	932 - 935	936 - 954	955 - 955	956 - 961
850 - 864	2	4	3	4	4	4	5	5	5
870 - 875	4	2	4	5	5	5	5	5	5
890 - 891	3	4	2	4	3	3	4	4	4
894 - 897	4	5	4	2	4	3	3	3	2
900 - 931	4	5	3	4	2	2	3	4	4
932 - 935	4	5	3	3	3	3	3	4	4
936 - 954	4	5	3	3	4	2	2	4	3
955 - 955	5	5	4	3	4	4	4	2	2
956 - 961	5	5	4	2	4	3	2	3	2



**Multiweight/Hundredweight Pricing
California, Nevada, Arizona, New Mexico
Washington, Oregon, Idaho, and Utah**

Rates effective September 1, 2018

GSO Priority Overnight (PDS) Service
By 10:30 AM to Most Areas

Multiple packages going to a single destination with an aggregate weight greater than 100 pounds

Single Pieces do not qualify

Each package must be labelled

WEIGHT	PRIORITY
100	\$78.00
150	\$88.50
200	\$99.00
250	\$109.50
300	\$120.00
350	\$130.50
400	\$141.00
450	\$151.50
500	\$162.00
>500	Add \$0.21 per pound



Assessorial Charges

Address Correction	\$10
Incomplete billing information	\$10
Inappropriate packaging	\$10
COD (Collect on Delivery) Service	\$10
Declared Value (In excess of \$100)	\$0.75 per \$100
Saturday Delivery	\$16 add to PDS rate
Early Priority Service	\$20 add to PDS rate
Early Saturday Service	\$36 add to PDS rate



GSO Daily Courier Pouch Rates – Intra State Only

Designated States: California, Nevada, Arizona, New Mexico

Washington, Oregon, Idaho, and Utah

Rates effective September 1, 2018

Delivery pouches will be provided at no charge to the designated State agency utilizing monthly billed courier pouch services.

Each pouch shall be a minimum of 13 x 17 inches in size.

Monthly basis pouch service charge shall be per direction, per pouch, to address within the designated State.

Monthly basic service charge: \$130.00 dollars

Basic maximum pouch weight allowance per direction – per day: **10 pounds**

Additional per pound cost when weight exceeds basic maximum: **\$0.26 per pound**

Pick-up Window Timeframes: **3:30 P.M. – 6:30 P.M.** Monday thru Friday

Delivery Window Timeframes: **7:00 AM – 2:30 PM.** Monday thru Friday



Priority Fuel Surcharge Rates

GSO Priority Fuel Surcharge					
<i>(Based on California On-Highway Diesel Fuel Prices as reported by U.S. Department of Energy for four weeks prior to the adjustment)</i>					
(Price per Gallon)					
At Least	But less than	Rate	At Least	But less than	Rate
\$2.11	\$2.17	1.75%	\$4.03	\$4.09	10.75%
\$2.17	\$2.23	2.25%	\$4.09	\$4.15	11.00%
\$2.23	\$2.29	2.75%	\$4.15	\$4.21	11.25%
\$2.29	\$2.35	3.25%	\$4.21	\$4.27	11.50%
\$2.35	\$2.41	3.75%	\$4.27	\$4.33	11.75%
\$2.41	\$2.47	4.00%	\$4.33	\$4.39	12.00%
\$2.47	\$2.53	4.25%	\$4.39	\$4.45	12.25%
\$2.53	\$2.59	4.50%	\$4.45	\$4.51	12.50%
\$2.59	\$2.65	4.75%	\$4.51	\$4.57	12.75%
\$2.65	\$2.71	5.00%	\$4.57	\$4.63	13.00%
\$2.71	\$2.77	5.25%	\$4.63	\$4.69	13.25%
\$2.77	\$2.83	5.50%	\$4.69	\$4.75	13.50%
\$2.83	\$2.89	5.75%	\$4.75	\$4.81	13.75%
\$2.89	\$2.95	6.00%	\$4.81	\$4.87	14.00%
\$2.95	\$3.01	6.25%	\$4.87	\$4.93	14.25%
\$3.01	\$3.07	6.50%	\$4.93	\$4.99	14.50%
\$3.07	\$3.13	6.75%	\$4.99	\$5.05	14.75%
\$3.13	\$3.19	7.00%	\$5.05	\$5.11	15.00%
\$3.19	\$3.25	7.25%	\$5.11	\$5.17	15.25%
\$3.25	\$3.31	7.50%	\$5.17	\$5.23	15.50%
\$3.31	\$3.37	7.75%	\$5.23	\$5.29	15.75%
\$3.37	\$3.43	8.00%	\$5.29	\$5.35	16.00%
\$3.43	\$3.49	8.25%	\$5.35	\$5.41	16.25%
\$3.49	\$3.55	8.50%	\$5.41	\$5.47	16.50%
\$3.55	\$3.61	8.75%	\$5.47	\$5.53	16.75%
\$3.61	\$3.67	9.00%	\$5.53	\$5.59	17.00%
\$3.67	\$3.73	9.25%	\$5.59	\$5.65	17.25%
\$3.73	\$3.79	9.50%	\$5.65	\$5.71	17.50%
\$3.79	\$3.85	9.75%	\$5.71	\$5.77	17.75%
\$3.85	\$3.91	10.00%	\$5.77	\$5.83	18.00%
\$3.91	\$3.97	10.25%	\$5.83	\$5.89	18.25%
\$3.97	\$4.03	10.50%			



Ground Fuel Surcharge Rates

GSO Ground Fuel Surcharge			
<small>(Based on California On-Highway Diesel Fuel Prices as reported by U.S. Department of Energy for four weeks prior to the adjustment)</small>			
(Price per Gallon)			
	At Least	But less than	Rate
	\$1.70	\$1.82	3.75%
	\$1.82	\$1.94	4.00%
	\$1.94	\$2.06	4.25%
	\$2.06	\$2.18	4.50%
	\$2.18	\$2.30	4.75%
	\$2.30	\$2.42	5.00%
	\$2.42	\$2.54	5.25%
	\$2.54	\$2.66	5.50%
	\$2.66	\$2.78	5.75%
	\$2.78	\$2.90	6.00%
	\$2.90	\$3.02	6.25%
	\$3.02	\$3.14	6.50%
	\$3.14	\$3.26	6.75%
	\$3.26	\$3.38	7.00%
	\$3.38	\$3.50	7.25%
	\$3.50	\$3.62	7.50%
	\$3.62	\$3.74	7.75%
	\$3.74	\$3.86	8.00%
	\$3.86	\$3.98	8.25%
	\$3.98	\$4.10	8.50%
	\$4.10	\$4.22	8.75%
	\$4.22	\$4.34	9.00%
	\$4.34	\$4.46	9.25%
	\$4.46	\$4.58	9.50%
	\$4.58	\$4.70	9.75%
	\$4.70	\$4.82	10.00%
	\$4.82	\$4.94	10.25%
	\$4.94	\$5.06	10.50%
	\$5.06	\$5.18	10.75%